



# Biotechnology Industry Research Assistance Council (BIRAC)

(A Govt. of India Enterprise)



**Scaling  
Biotech  
Innovations  
for Global  
Impact**

## ABOUT BIRAC

**BIRAC is a Not-for-Profit Section 8, Schedule B, Public Sector Enterprise, set up by Department of Biotechnology (DBT), Government of India as an interface agency to strengthen and empower the emerging biotech enterprise to undertake strategic research and innovation, addressing nationally relevant product development needs.**

## VISION

**To stimulate, foster and enhance the strategic research and innovation capabilities of the Indian biotech industry, particularly start-ups and SMEs, for creation of affordable products addressing the unmet needs that are globally competitive.**

## KEY STRATEGIES

- » **Foster innovation and entrepreneurship**
- » **Contribute through partners for capability enhancement & diffusion of innovation**
- » **Promote affordable innovation in key social sectors**
- » **Enable commercialization of discovery**
- » **Empowerment of start-ups & SMEs**
- » **Facilitate global competitiveness of Indian enterprises**



**BIRAC's aim is to play a transformative and catalytic role in building a US\$ 150 billion Indian bioeconomy by 2024. We believe that the agents of change for building the Indian bioeconomy would be biotech start-ups & SMEs and hence our focus is on raising their capabilities, connecting them to global and local stakeholders such that they achieve global excellence.**



# BIRAC - an Ecosystem Enabler

## Funding and Beyond

### Supporting innovative translational research

- Ignite new ideas- BIG, SITARE
- Support early stage research for proof-of-concept validation - SBIRI
- Promoting development of PoC for a product/process by Academia with or without industry - AIR
- Partnership with industry for high risk discovery led innovation - BIPP
- SPARSH, SIIP- Social Innovation
- Creation of incubation facilities - BioNEST, UIC
- National Biopharma Mission

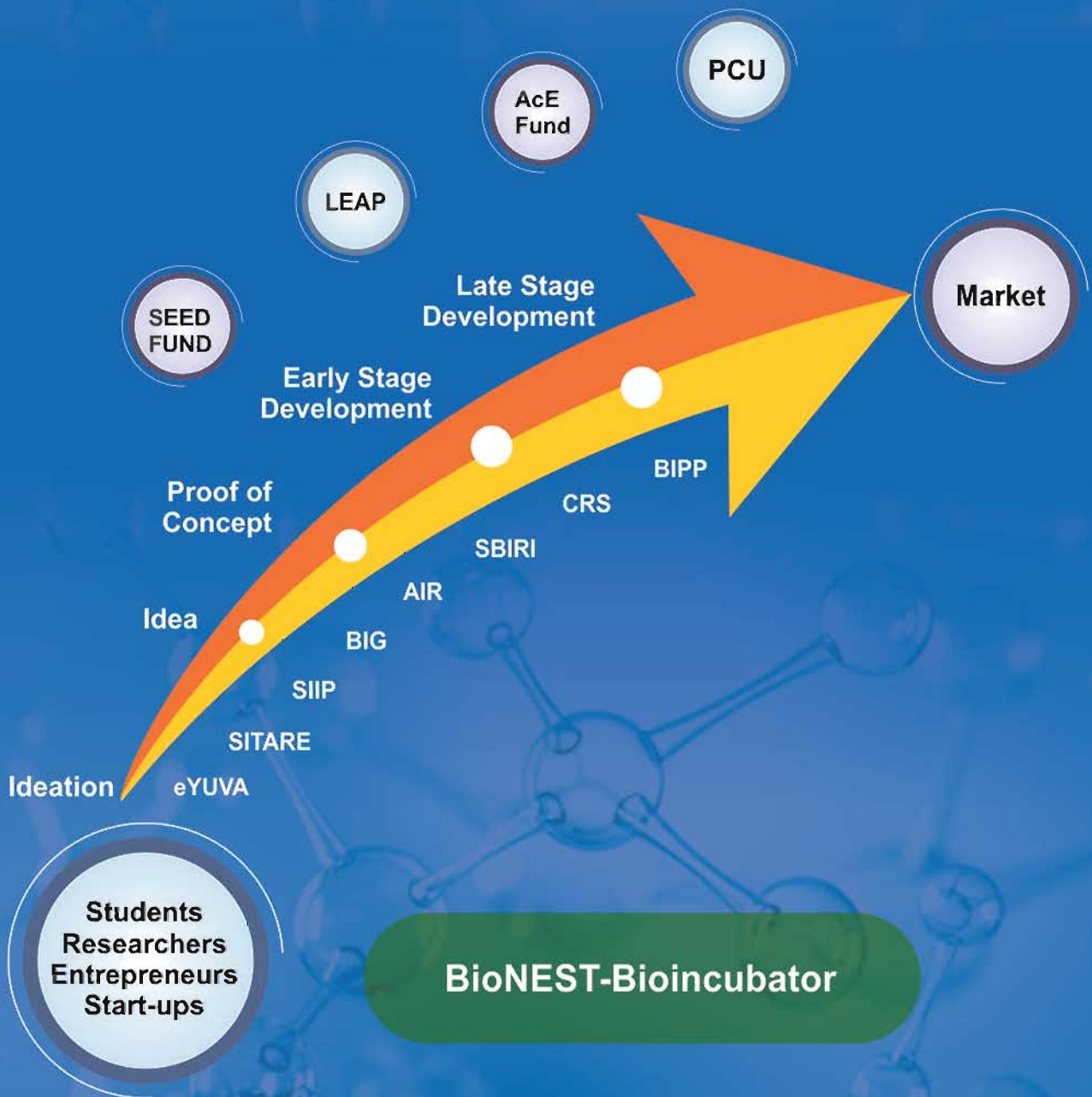
### Product development and commercialization

- Product Commercialization Fund
- Equity Funds - SEED Fund, LEAP Fund, AcE Fund
- Facilitating technology validation and development - CRS
- Research Alliance for Product Innovation and Development (RAPID)
- Grand Challenges India, BIRAC-DBT-BMGF
- National and International Strategic Partnerships
- Make-in-India, Startup India

### Enabling Services for promoting innovation ecosystem

- IP Management
- Technology Transfer & Acquisition
- Access to Research Resources
- Shared Facilities for Product Development and Testing
- Mentoring & Capacity Building
- Access to Investors
- Connecting Innovation Ecosystem
- National Biopharma Mission
- Regulatory facilitation guidance
- Policy Initiatives
- Industry-Academia connect

# Driving Product Development





# Igniting New Ideas -Promoting Entrepreneurship-



BIG is a flagship programme of BIRAC, which provides the right admixture of funding fuel and mentoring support to young start-ups and individual entrepreneurs. BIG is the largest early stage biotech funding programme in India where innovators are awarded upto INR 50 Lakhs as grant-in-aid to progress their innovative ideas to proof-of-concept in 18 months.

## BIG IMPACT

**500+**  
Projects supported

**50+**  
Products/ technologies developed

**125+**  
New Start-Ups created

**120+**  
IPs filed

**100+**  
Women Entrepreneurs

**4**  
BIG conclaves organized for networking



**SNIPR**  
(Smart Nanomolecules Induced Physiological Response)  
Technology for Agri Biologicals



Gamified arm rehabilitation device



**Flexmo:** All terrain, energy efficient Crutches



**Dozee:** Contactless sleep monitoring device



Device enabling early diagnosis of Pregnancy disorder, Preclampsia at an affordable cost



Device to convert conventional stethoscope into digital stethoscope



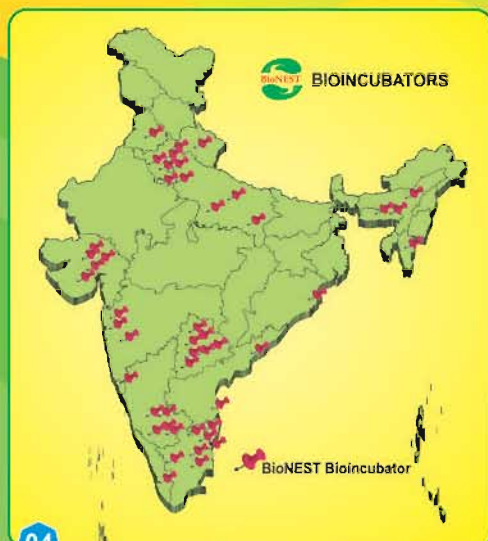
# Transforming Indian Biotech Startup Ecosystem



## BIOINCUBATORS NURTURING ENTREPRENEURS FOR SCALING TECHNOLOGIES

Under the BioNEST program, BIRAC has established 50 world-class Bioincubators across the country creating a total incubation space of 5,48,719 sq.ft. These specialized bio-incubation centers provide access to high end equipment, incubation facilities, mentoring by technical, business experts, regulatory guidance, investor and industry connect to entrepreneurs and start-ups. BIRAC provides both Capex and operational support for setting up and management of these incubators.

### FOCUS



### BioNEST IMPACT





## STUDENTS INNOVATIONS FOR ADVANCEMENT OF RESEARCH EXPLORATIONS (SITARE)

### SITARE

#### GYTI Awards

(INR 15 Lakhs to  
15 students every year)

#### BIIS Workshops & Appreciation Awards

(3-4 week residential workshop for 40 students; ~10 students  
identified for appreciation award of INR 1 Lakh each)

- 60+ SITARE-GYTI Awardees
- 160+ Appreciation Awardees
- 150+ Students trained through BIIS Workshops



SITARE Partner: SRISTI, Ahmedabad

## ENCOURAGING YOUTH FOR UNDERTAKING INNOVATIVE RESEARCH THROUGH VIBRANT ACCELERATION (eYUVA)

- ▶▶ An initiative to create a culture of innovation and entrepreneurship within the universities
- ▶▶ BIRAC innovation fellowships for Undergraduate, Graduate, Doctoral & Postdoctoral students in additions to innovation grant to conduct R&D
- ▶▶ Industry participation for training, mentoring, sponsored research, networking opportunities and IP & Technology Management



TNAU,  
Coimbatore



UAS,  
Dharwad



University of Rajasthan,  
Jaipur



University of Punjab,  
Chandigarh



Anna University,  
Chennai

\* More E-Yuva centres are being inducted.



# Sparsh

*Touching a billion lives*

## Social Innovation Programme for Products Affordable & Relevant to Societal Health

- Launched under the aegis of Department of Biotechnology, Ministry of Science & Technology, Government of India, SPARSH programme aims at finding innovative solution to society's most pressing social problems by developing various Products and Technologies in the area of Biotechnology
- So far, eight calls have been announced on socially significant themes such as Maternal and Child Health, Ageing and Health, Soil and Plant Health and Waste to Value
- Financial support is provided in the form of Grant-in-Aid to Companies/Start-ups/Limited Liability Partnerships (LLP) and Academic Institutions (in collaboration with Companies)



### Some of the Products/Technologies developed under the scheme



**SAANS** developed by **Coeo Labs Pvt. Ltd.** is a Continuous Positive Airway Pressure (CPAP) device for newborns and infants



**Rhino Digester** is a robust, compact and cost-effective appliance for decentralized waste processing developed by **Flycatcher Technologies LLP**



**NEURO TOUCH**- Innovative solution in medical diagnostics & wound care. Its a point of care screening device for Peripheral Neuropathy. With **NEURO TOUCH** following tests can be performed: graduated Monofilament Test (Protective Sensation Test), Vibration Perception Test, Hot and Cold Perception Test & Infrared Thermometry for Skin Temperature Measurement; Generate instant screening reports; Store, Collate & analyse the data



**Neurosynaptic Communications Pvt. Ltd.** has developed **ReMeDi-Nova**-CE certified affordable Wireless Diagnostic Technology with low energy Bluetooth enabled kit for 35 different point of care tests



# Sparsh Centres for Social Innovation Immersion



SPARSH is the social innovation program of BIRAC and SIIP (Social Innovation Immersion Program) is one of its components under which a pool of "Social Innovators/SPARSH Fellows" is being created to identify and address the social problems through biotechnological interventions.

The program is being implemented through 14 SPARSH Centres to provide all the requisite support to Social Innovators in the following thematic areas:



## Features

- Rs. 50,000 per month Fellowship
- Rs. 5 Lakhs mini kick-start Grant
- Clinical/Rural Immersion
- Access to BIRAC network
- Mentoring by experts
- Opportunities for future funding

## Impact

- 34 SPARSH Fellows graduated till date
- More than 500 problem areas/gaps in the communities mapped
- 80% success rate with follow on funding for the SPARSH Fellows
- 30 start-ups created
- 70 SPARSH Fellows currently enrolled

## SPARSH IMPLEMENTATION PARTNERS



## SPECIALIZED SERVICES: INTELLECTUAL PROPERTY (IP) & TECHNOLOGY MANAGEMENT

BIRAC's in-house IP & Technology Management Cell conducts an IP evaluation for all the eligible proposals received under various public-private partnership funding schemes such as i4, PACE, BIG, GCI, National Biopharma Mission etc. In addition to this, the Cell also provides opinion on many of the IP and licensing related issues arising during collaborative research projects including international projects.

BIRAC started BIRAC-PATH (Patenting & Technology Transfer for Harnessing

Innovations) scheme to offer support for Patenting & Technology Transfer for BIRAC funded Biotech Start-ups and SMEs.

To promote the innovation ecosystem in India and also to enable the commercialization of the technology, BIRAC offers a wide range of IP and Technology Management services to SME's, Start-ups, Academia and also to the Indian Biotech Industry.

### Patent Searches

- a. Patentability Search
- b. Freedom-To-Operate Search/Clearance Search
- c. Validity/Invalidity Search
- d. State of the Art Search/Prior Art Search

### Patent Drafting, Filing and Prosecution

### Patent Analytics

- a. Patent/Technology Landscaping
- b. IP(Patent/Technology) Mapping

### IP Policy Development and Process Set-up

### Patent Portfolio Management

### Technology Management offerings

- a. Technology Evaluation
- b. Technology Marketing
- c. License Negotiation

### IP and Technology Management awareness and capacity building programs



# i4 Intensifying the Impact of Industrial Innovation

Supports biotechnological product/technology development by strengthening R&D capabilities of start-ups/companies/LLPs

The Programme is operated through two schemes based on Technology Readiness Level (TRL)

## Small Business Innovation Research Initiative (SBIRI)

### Scope

- » Supports development and initial validation of new products and technologies
- » The end point of the proposed study should be TRL6 or below

### Funding

- » 100% Grant from BIRAC for projects upto Rs. 50 Lakhs
- » For projects more than Rs. 50 Lakhs, BIRAC grant would be Rs. 50 Lakhs + 50% of the cost exceeding Rs. 50 Lakhs

## Biotechnology Industry Partnership Programme (BIPP)

### Scope

- » Supports validation, demonstration and pre-commercialization of products and technologies
- » The end point of the proposed study should be TRL7 or above

### Funding

- » Irrespective of the amount, BIRAC's contribution to the total project cost will not exceed 50%

## Salient features

- No ceiling with regard to overall project cost
- The entire cost to the collaborating academic institution (if any), would be borne by BIRAC
- Single or consortia of Indian Company(ies) or Limited Liability Partnership with/without an academic partner are eligible to apply
- Royalty would be admissible as per BIRAC guidelines

# Small Business Innovation Research Initiative (SBIRI)

SBIRI was launched in 2005 to boost Public-Private-Partnership (PPP) efforts in the country. It is a first of its kind early stage, innovation focused initiative in the area of Biotechnology.

## Key Features

- Supports Proof-of-Concept establishment & Early stage validation
- Supports indigenous Product/Technology development
- Creates opportunities for starting new technology-based or knowledge-based businesses by start-ups
- Encourages Industry-Academia collaboration
- Mentoring: Technical, IP and Regulatory

## Theme areas supported

- Drugs (including Drug Delivery)
- Biopharmaceuticals and Regenerative Medicines (Including stem cells)
- Vaccines
- Devices and Diagnostics
- Agriculture (Including Aquaculture/Fisheries & Veterinary Sciences)
- Industrial Biotechnology (Industrial Products & Process) and Secondary Agriculture
- Bioinformatics (Including Artificial intelligence, Big Data Analysis, IoT, Software Development, etc.)

Projects supported  
294

Collaborative projects  
69

Funds committed  
₹ 272 Crore

Products/  
Technologies  
developed or  
validated  
56

New IP  
generated  
30

Follow  
on funding  
44



# Biotechnology Industry Partnership Programme (BIPP)

BIPP, a Public-Private Partnership scheme, promotes innovative research for development of transformational products/technologies in the Biotech sector. The scheme serves as a launch pad for scaling and commercializing high risk innovations through cost sharing between BIRAC and the industry



## Key attractions

- ▶ Support till pre-commercialization
- ▶ Technical mentorship
- ▶ IP and regulatory guidance
- ▶ Access to networking platforms

## Call Calendar

- 15<sup>th</sup> February – 31<sup>st</sup> March
- 15<sup>th</sup> June – 31<sup>st</sup> July
- 15<sup>th</sup> October – 30<sup>th</sup> November

*\*Regular and Challenge based calls are announced alternately*

# Promoting Academic Research Conversion to Enterprise (PACE)

The scheme supports academia to develop products and technologies (up to PoC stage) of societal/ national importance and their subsequent validation by an industrial partner

## Components of Scheme

### Academic Innovation Research (AIR)

Promotes development of Proof-of-concept (PoC) for a process/product with proof of principle by academia with or without the involvement of industry

- ✓ Grant upto Rs. 50 Lakhs
- ✓ Project duration: 18 Months

### Contract Research Scheme (CRS)

Aims at validation of a process or prototype by the industrial partner developed by the academia

- ✓ No ceiling of project duration and Grant-in-Aid to both the partners

## Salient features of Scheme

- ▶ Academic Institute, University, NGO or Research Foundation, registered/accredited by a government body are eligible to apply either alone, or in partnership with academia or industry (while involvement of industry is optional for AIR scheme, it is mandatory to have an industrial partner for CRS)
- ▶ IP rights reside with the academia with the industry partner having first right of refusal for commercial exploitation of the new IP
- ▶ Facilitates grantee in mentoring technical, IP and regulatory aspects of the proposal
- ▶ 3 calls for proposals are announced each year

## Impact of Scheme

**>100**  
Projects supported

**85**  
Academic institutes supported

**33**  
Companies supported

**06**  
IP generated

**07**  
Technologies/ products developed



# Early Translation Accelerator (ETA)

Catalyzing translation of academic discoveries to commercially viable ventures

## Eligible Entities

Bioincubators

National Research Laboratories

Government funded Laboratories

National Institutes with demonstrated experience in performing translational activities

Discoveries from Healthcare, Agriculture, Industrial biotechnology  
and other important areas of Biotechnology

Early engagement with industry and investors to help drive the discoveries  
and validated technologies towards successful commercialization

Rs. 1 Crore for Core ETA in addition to a maximum of  
Rs. 2 Crores for each project

## ETAs Supported



## Achievements so far

4 market ready technologies & 1 Provisional patent

# Biotech FIRST HUB

Facilitation of Innovation & Regulation for Start-ups and Innovators

A facilitation unit, set up by BIRAC, to address the queries of Start-ups, Entrepreneurs, Researchers, Academicians, Incubation Centres, SMEs, etc.

CDSCO, ICMR, NIB, BIS, GeM, DBT and BIRAC representatives will be available for taking queries



REGULATORY PATHWAYS  
& REGULATIONS



FUNDING  
OPPORTUNITIES



MENTORSHIP



INVESTMENT  
OPPORTUNITIES



MARKET ACCESS



INDUSTRY ACADEMIA  
PARTNERSHIPS



INTELLECTUAL  
PROPERTY

**FIRST HUB will be open every first friday of the month  
at BIRAC office from 3:00pm - 5:00pm**

- ❖ Queries can be submitted through online portal at BIRAC website [www.birac.nic.in](http://www.birac.nic.in)
- ❖ Prior appointment is essential as only 5-6 innovator slots are available

**COMPLETED FIRST YEAR OF OPERATIONS AND  
ADDRESSED MORE THAN 300 QUERIES OF INNOVATORS**



# BIRAC REGULATORY CELL

Facilitates the process of interpreting the rules and regulations and helps entrepreneurs pass through regulatory hurdles



## Testing and Standardization Services

BIRAC in collaboration with KIHT facilitates testing and standardization of Medical Devices for start-ups, entrepreneurs, researchers, academicians, incubation centres & SMEs

### Standards that can be tested:

- Electromagnetic Interference (IEC 60601 Series)
- Electromagnetic Compatibility (IEC 60601-1-2 Series)
- Electrical Safety Testing
- Biocompatibility (ISO 10993)
- GMP (ISO 13485)
- Software Testing (IEC 62304)
- Material Testing (Relevant ASTM Standards)
- Radiation Protection (IEC 60601-1-3)

### Additional Services :

- Rapid Prototyping
- Health Technology Assessment
- NIPUN Certificate application

### Cost will vary depending on parameters, such as :

- Duration of Testing
- Testing Chamber Configurations
- No. of units required to be tested

The testing charges are subsidised for BIRAC referred Start-ups to an extent of 40%-70%

## Advocacy with the regulatory bodies

- One to One interaction with regulators
- In-person sessions with Industry leaders in regulatory domain
- Access to Network of Regulatory experts in the area of Drugs, Biopharmaceuticals, Vaccines, Devices & Diagnostics, Agriculture and Industrial Biotechnology

## Capacity building through trainings and awareness

BIRAC regularly organizes workshops for capacity building in regulatory domain:

- 15 National Regulatory Workshops organized across India in Collaboration with Clinical Development Services Agency (CDSA)
- Third series of National workshops witnessed participation from close to 700 participants and 350 institutions

## Guidance on Regulatory Compliances

BIRAC Regulatory Advisory panel consists of regulatory experts from all the subject areas, identifies the regulatory gaps and helps in resolution for successful execution of BIRAC supported projects

# EQUITY FUNDING

## FUND OF FUNDS BIOTECHNOLOGY INNOVATION FUND

### AcE FUND (ACCELERATING ENTREPRENEURS FUND)

₹ 7 Cr/Start-up



Biotechnology Innovation Fund (Accelerating Entrepreneurs) is an equity based “Fund of Funds” exclusively for Biotech Start-ups. AcE Daughter Funds are SEBI registered private funds to invest equity in start-ups for providing the risk capital to undertake innovation, research and product development.

₹ 150 cr

**Committed in  
AcE Daughter  
Funds**

₹ 300 cr+

**Mobilized for  
Biotech Start-ups**

5

**AcE Daughter  
Funds  
(more in pipeline)**

**Potential Biotech Startup**



## LEAP Fund (Launching Entrepreneurial Driven Affordable Products Fund)

₹ 1 Cr/Start-up

The Fund enables potential biotech start-ups to pilot/commercialize their products/Technologies

6  
LEAP  
Fund  
Partners



PoC Stage to Pilot Stage

## SEED Fund (Sustainable Entrepreneurship and Enterprise Development Fund)

₹ 30 Lakhs /Start-up



BIRAC in partnership with BioNEST Incubators provides equity support upto INR 30 lakhs/ Start-up

16  
SEED  
Fund Partner  
Incubators

PoC Stage: First Equity Exposure

# PRODUCT COMMERCIALIZATION PROGRAM FUND (PCP-FUND)

for

*BIRAC Supported Start-ups and Other Indian Start-ups with Validated (TRL  $\geq$ 7 in BIRAC Scale) Products/Technologies of high Commercial Potential and National relevance.*

To deal with additional financial requirements for preparing the ground for market launch, test-validation in targeted markets and large scale commercialization of successfully validated products/technologies

## Areas Supported under PCP-Fund



## Highlights

- Need based financial assistance in the form of Grant-in-Aid, as per expert recommendations
- Online Application submission
- Support up to 24 months



# Promoting Women Entrepreneurship WInER Award for Women in Entrepreneurial Research

BIRAC has played a catalytic role in promoting women entrepreneurship across the country through customized programs and infusing new opportunities for women led enterprises. One such effort is WInER (Women In Entrepreneurial Research) Award to recognize and reward women entrepreneurs in the Indian biotech ecosystem

## HIGHLIGHTS

15 Winners will be awarded INR 5 Lakhs each

Access to expert mentor network of BIRAC & TiE

1 year complimentary membership of TiE Delhi NCR

Access to TiE Start-up Accelerator Programme

Opportunity to go through a customized intensive Accelerator Programme

3 Final winners will be awarded INR 25 Lakhs each



**15 winners of 2nd edition of WInER Award**



**WInER Awardees at Residential Accelerator Programme**



**3 Final winners of WInER Award**

**Two editions conducted successfully**

# NATIONAL BIOPHARMA MISSION (NBM)

Industry-Academia Collaborative Mission For *Accelerating Discovery Research To Early Development For Biopharmaceuticals* - "Innovate in India (i3)"



**VISION:** To enable and nurture an ecosystem for preparing India's technological and product development capabilities in biopharmaceuticals to a level that will be globally competitive over the next decade, and transform the health standards of India's population.

## DEVELOPING SPECIFIC PRODUCTS

### ECOSYSTEM STRENGTHENING

	Vaccines	Biosimilars	Medical Devices
Facilities	GCLP Lab for Clinical immunogenicity, Cell line Repository, PDL + GMP	GLP Lab for Biologics, Cell line Repository, PDL + GMP	EMI/EMC testing facility, Large animal testing facility, Prototyping facilities
Translational Research Consortia	Viral Repositories High throughput Assays Animal Models	Raw Materials Novel Biologics	Centres of Excellence
Technology Platforms	Animal Models Novel Assays	Novel Cell Lines, Indigenous Technologies for affordable biomanufacturing	Core Technology Development
Clinical Trial Capacity Enhancement	Field Site Capacities for Clinical Trials	Hospital based Clinical Trial Networks	Hospital based Clinical Trial Networks
Skill Development	~400 people trained per year		
Technology Transfer Offices	Establish Technology Transfer Offices		

## AFFORDABLE PRODUCTS



## BIRAC-QUT, Australia-Bio-fortification & Disease resistance in Banana

BIRAC has supported a technology development and transfer program of bio-fortified and disease resistant banana from Queensland University of Technology (QUT), Australia to be translated by five Indian research organizations (NABI, Mohali; NRCB, Tiruchirapalli; IIHR, Bangalore; BARC, Mumbai and TNAU, Coimbatore).

Using various gene constructs provided by QUT, the Indian partners are working towards development of transgenic bio-fortified (Iron and Provitamin A-PVA) and disease resistant (Bunchy top virus and

*Fusarium Wilt*) banana plants of two Indian cultivars namely, Grand Naine and Rasthali. Presently, the transgenic plants are at different stages of development and evaluation.

Several transgenic lines having PVA content  $\geq 20\mu\text{g/g}$  dry wt have been identified. Certain promising transgenic lines with enhanced level of iron have also been identified. Work on traits like disease resistance (Bunchy top virus and *Fusarium Wilt*) is also in progress.

Based on the expression of the transgenes, the transgenic events would be further evaluated for various agronomic traits.



Promising lines of GM Banana over expressing PVA gene

### Trainings conducted under the National Biopharma Mission

*(Building and strengthening domain specific knowledge and management skills)*

Skill development is one of the key mandates under the National Biopharma Mission. As on date, about 1120 participants have benefitted under different trainings and workshops supported by the mission (data up to Feb 2020). Workshops and lecture series in the areas of Clinical Research (03 Workshops), Regulatory Compliances (06 workshops), Technology Transfer (03 Trainings), Biopharmaceuticals (03 Workshops) and Medical Devices (04 Workshops) have been organized in collaboration with different institutes of repute. Workshops have provided an ideal platform to interact with National and International experts, exchange knowledge and learn from pioneers in the field.



Workshop Organized at ICT Mumbai on Biopharmaceutical Product Development from 3-7 February 2020



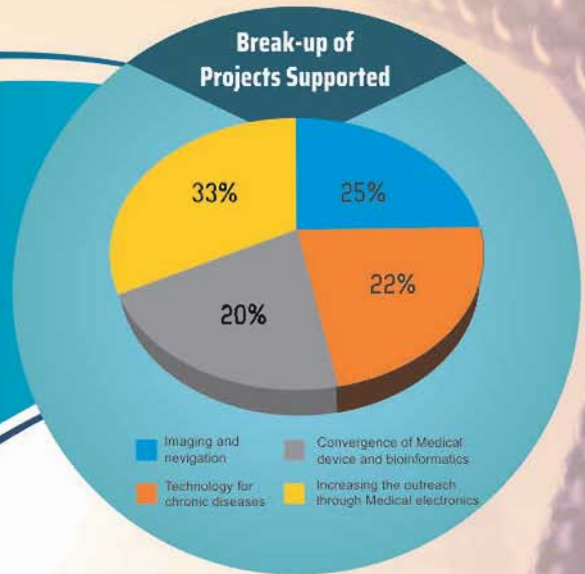
Workshop Organized at IIT Kanpur on Medical Device Prototyping from 13-17 January 2020

## INDUSTRY INNOVATION PROGRAMME ON MEDICAL ELECTRONICS (IIPME)

Aim is to support cutting edge technologies in multi-disciplinary areas of Medical Electronics

### FOCUS ON :

- ▶ **Imaging and Navigation**
  - Improvements in minimally invasive techniques and therapy delivery
- ▶ **Technologies for chronic diseases**
  - Cost effective and accurate chronic disease management with focus on disease states, such as obesity and diabetes
- ▶ **Convergence of medical device and bioinformatics**
  - Results in early and faster diagnosis, better prognosis and tailored therapy
- ▶ **Increasing the outreach through Medical electronics**
  - Innovative service models, portable home based pack medical electronics, community health programs



### Highlights

Number of calls - 2

Number of proposals received - 288

Projects supported - 36

Total Funding Committed - ₹15.48 Cr

Products commercially launched - 5

Validated Technologies/Products - 12

IP filed on supported technologies - 5

Total Manpower Supported - 140

### Few Technology/Products supported :



Neonatal hearing screening device



Artificial Larynx



Non-invasive opto-glucometre



Hand-cranked Defibrillator



X-ray to 3D Software



Hexapod Patient Couch



Laparoscopy Surgical Training Simulator

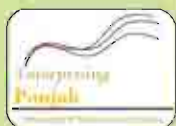




# Secondary Agriculture Entrepreneurial Network (SAEN) in Punjab

## Focus

To Support Industry and Promote Start-Ups in Agri-Food Sector in Punjab



### PARTNERS :

- ▶▶ Punjab State Biotech Corporation (PSBC)
- ▶▶ Centre of Innovative & Applied Bio Processing (CIAB)
- ▶▶ National Agri-Food Biotechnology Institute (NABI)
- ▶▶ Bio-NEST - Punjab University (Bio-NEST-PU)

### OBJECTIVES:

- ▶▶ Technology Mapping & IP Landscaping of Research leads from R&D Institutions/Organizations
- ▶▶ Assessment of unmet needs of Agri / Food industry & Development of Technological Solutions to Address the same.
- ▶▶ Pre-commercial Validation/Scale up / Demonstration / Commercialization of R&D leads through proposed Early Translation Accelerator.
- ▶▶ Creating The Pipeline of Incubatees and Entrepreneurs.
- ▶▶ Capacity Building for Entrepreneurship Development

### Common features

- ▶▶ Mapping of Potential R&D Leads
- ▶▶ Early Translation Accelerator to Validate Technologies having commercial Potential
- ▶▶ IP Inventory of Innovations from Punjab
- ▶▶ Agri-Food Innovation Fellowships
- ▶▶ Technology Showcasing
- ▶▶ Annual Punjab Start up Fest
- ▶▶ Web Portal & knowledge Bulletin
- ▶▶ Support System For Existing Industrial Units
  - Solutions for Addressing Unmet Technology Needs
  - Networking with Centers of Excellence
  - Capacity Building on:
    - (a) Protection of Intellectual Property Rights
    - (b) Funding options available with Govt Agencies
- ▶▶ Support System for Start-ups
  - Incubation Space
  - Mentorship
  - Instrumentation Support
  - Access to Funding by BIRAC under Focused secondary Agriculture Call for State of Punjab

Supported by



Implemented by



## Grand Challenges India

Grand Challenges India (GCI) was born out of the partnership between the Department of Biotechnology (DBT), Government of India and the Bill & Melinda Gates Foundation in 2012 with the aim to encourage Indian innovation and research to develop affordable and sustainable solutions to improve health and well-being in India and then across the globe. In 2016, Wellcome Trust also joined the partnership.

GCI was launched with the aim of directing funding and research to address some of the greatest public health challenges that India faces today. GCI is committed to seeking and rewarding established researchers, young entrepreneurs and innovators from both academia and industry.

GCI works across a range of health and developmental priorities ranging from agriculture, nutrition, sanitation, maternal and child health to infectious diseases. Presently GCI supports a range of research and development activities. We have supported basic research, translational research, intervention trials, clinical trials, data integration and analysis, product and technology development. GCI also funds projects at various stages in their lifecycle; from basic science research in laboratories, to proof-of-concept projects and potentially to scale-up to innovation projects. GCI is currently working to expand the funding arenas and mechanisms.

*GCI is housed at Biotechnology Industry Research Assistance Council (BIRAC) as a Program Management Unit (PMU). PMU-BIRAC was set up to execute, manage, and provide technical and financial oversight of the program.*

*Grand Challenges India runs open calls as well as specialised programs.*

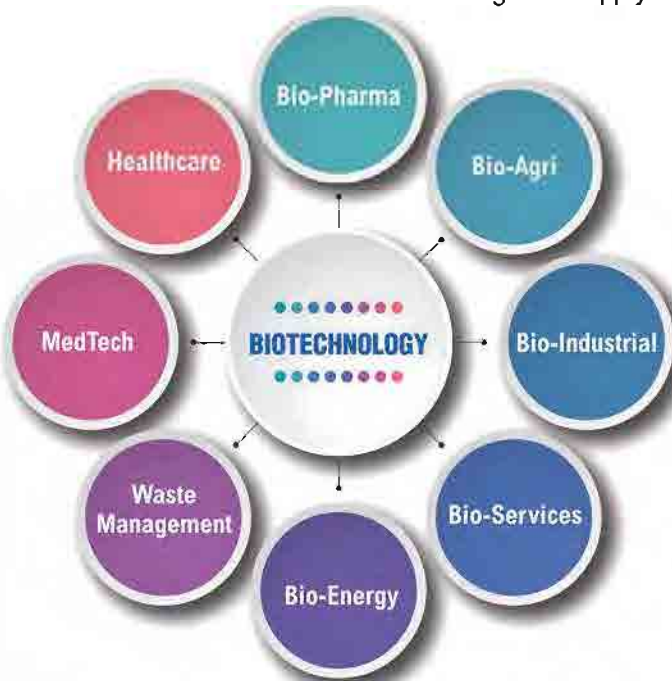




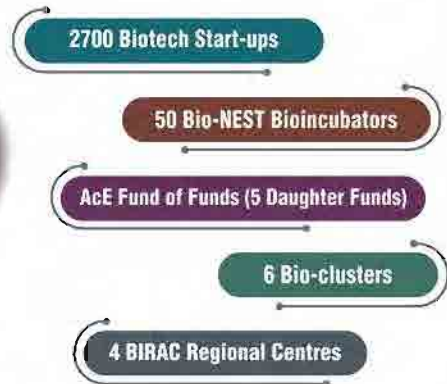


## MAKE IN INDIA FACILITATION CELL FOR BIOTECHNOLOGY

The 'Make in India' programme was launched on September 25, 2014 with an aim to make India a global hub for manufacturing, research and innovation and an integral part of the global supply chain.



## START-UP INDIA



Global Bio-India | State Connect Conclaves | Policy Recommendations | National and International Showcasing Opportunities  
 | Strategy Documents, White papers | Regulatory Guidance Facilitation | Investment Facilitation | Lab to Market Catalogue  
 | E-portal [www.biotech-solutions.com](http://www.biotech-solutions.com) (Biotech Showcase) | Promote Make in India & Startup India initiatives of GoI in  
 Biotechnology sector | Strategy Meetings/ Consultative Meets

# BIRAC Regional Centres



**BIRAC Regional  
Innovation Centre**



**BIRAC Regional  
Entrepreneurship Centre**



**BIRAC Regional  
Bio-Innovation Centre**



**BIRAC Regional  
Techno-Entrepreneurship  
Centre (for East & NE)**



## BIRAC Regional Innovation Centre (BRIC)



### Mandate of BRIC:

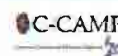
- » Mapping of Regional Innovation Ecosystems
- » Mentoring on IP & Technology Management to start-ups & innovators
- » Promote Entrepreneurship development

### BRIC Impact

- » Pan India 22 clusters covered
- » 800+ Innovators engaged
- » 250+ Key Opinion Leaders (KOLs) connected
- » 65+ workshops, idea expositions and networking meetings on IP, funding opportunities, regulatory guidance and capacity building through Incubation in Tier II and III cities



## BIRAC Regional Entrepreneurship Centre (BREC)



- » National Life Science Entrepreneurship Awareness Programme
- » Entrepreneurship Development Workshops
- » Meet the Investors Series
- » National Bio-Entrepreneurship Boot Camp
- » National Bio-Entrepreneurship Competition

### Impact

- » 1900+ Students inspired for biotech entrepreneurship as a career
- » 6000+ Registrations for NBEC from across 32 States, Cash prizes and investment opportunities worth INR 6 Crore mobilized
- » 175+ Entrepreneurs and start-ups mentored through intense training
- » 500+ One-on-one meetings between investors & start-ups
- » 600+ Entrepreneurs/start-ups provided specialized domain knowledge





## BIRAC Regional Bio-Innovation Centre (BRBC)



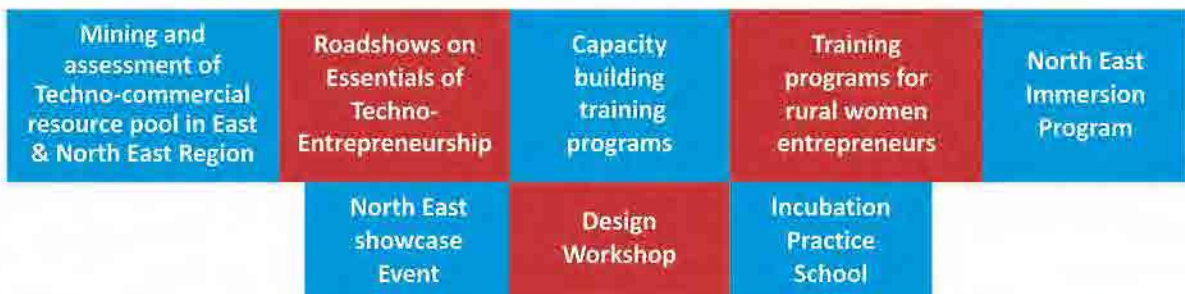
- » Venture Mentoring Services
- » Venture Base camps
- » Regulatory Information and Facilitation Center
- » Bioincubation Practice School for western regions

### Impact

- » 250+ Entrepreneurs connected with mentors
- » 100+ One to one follow up meetings
- » 160+ Participants provided domain knowledge through Venture Base camps
- » 35+ Incubation managers trained
- » 250+ Students/ entrepreneurs provided insights into essentials of scientific entrepreneurship
- » 130+ Start-ups assisted for solving regulatory queries



## BIRAC Regional Techno-Entrepreneurship Centre East and North East Region (BRTC-E & NE)



### BRTC Impact So Far:

- » 900+ Innovators evangelized through awareness programs
- » Forged collaborations with 7 institutes from East and North East for promoting entrepreneurship and technology development
- » Amplified biotech entrepreneurial ecosystem in Shillong, Agartala, Assam, Chhattisgarh, Kolkata, Manipur, Bihar and Jharkhand
- » 30+ Innovators were provided one-on-one mentoring sessions for idea development and raising funding through 2 days extensive training workshop
- » 50+ Students registered as BRTC Volunteers to promote innovation and entrepreneurship ecosystem



**Impact**



**1000+**  
Beneficiaries supported



**50**  
Bioincubators supported



**4**  
Regional & Entrepreneurship Development Centres



Funding support by BIRAC  
**INR 1,090 Cr.**



Industry Commitment  
**INR 973 Cr.**



**209**  
Academic institutes Supported

**Ignite Innovate Incubate**

**INR 350 Cr +**  
Partnered funding raised by Start-ups

**10,000+**  
Manpower supported for high end skills



**5,48,719** sq. ft. of Incubation space created



**INR 200 Cr +**  
Committed through Equity fund



**653**  
Companies supported



**16**  
Bioincubators supported under Equity based SEED Fund, LEAP funds



**200+**  
IPs filed



**150+**  
Products & Technologies developed



**1500+**  
Start-ups and Entrepreneurs supported





## OUR PARTNERS




## **Biotechnology Industry Research Assistance Council (BIRAC)**

(A Govt. of India Enterprise)

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