

Position: Manager- Early Stage Funding

[Position Code: SPED-04]

Level: E3

Scale of Pay: Rs. 60,000/- 1,70,000/- plus 35% Perquisites and 27% HRA.

Number of Positions: 1[One]

Job Description: Managing and Facilitation of Equity investments for Biotech Startups

Key Responsibilities:

- i. Analyzing biotech startup deal flow and pipeline for investments.
- ii. Actively engage with early-stage Biotech startups, investors. Hold Investor forums, Startup interactions, actively maintain visibility of promising startup to attract investments.
- iii. Portfolio assessment, facilitate and maintain follow through to monitor startups funding and growth traction.
- iv. Facilitate conducting of due diligence work for new investments, and provide support for team on technological, strategic and market analysis.
- v. Manage review meetings, drawdown requests, Interface with Advisory Committee, Selection Committees and Stakeholders.
- vi. Develop and adapt innovative approaches for replicable fundraising strategies
- vii. Coordinating with project teams for ensuring timely and efficient implementation of sponsored projects based deliverables and agreed milestones.
- viii. Prepare periodic analysis reports, and strategic documents, identify gaps and suggest actionable solutions for the ecosystem growth.
- ix. Any other duties related to the position that emerge from organizational management planning as and when required.

Domestic travel shall be required.

Essential Qualifications:

Post Graduate Degree in Finance/ Business Administration

Or

Graduate in any discipline who is Startup Founder/co-Founder that has raised Angel/ VC funding

Excellent written and oral communication skills

Desirable Qualifications:

Post Graduate degree in biomedical engineering/ life sciences/ biotechnology/ allied areas.

Experience: 6 Years

Minimum of 2 years of proven, hands-on experience in equity management, fundraising, company valuation, early stage technology assets management.

Understanding of Biotech sector shall be an added strength.

Age Limit: Maximum 38 years